

# 10 Key Steps in a Farm or Ranch Transfer

There are series of steps in a farm or ranch transfer process. We have broken it down into 10 steps. You likely will take most, if not all of them. It is not a linear process. So while a certain amount of order makes sense, you may move forward and back several times before you are done.



Describe your values, vision, & goals.



Assess finances.



Tell your story.



Identify your needs.



Create your support team.



Negotiate.



Choose which tools to use.



Identify and strengthen key relationships.



Finalize documents.



Outline and adapt your plan.